



Personnel Requisition

Position Title:	Vision Bankcard TSR	Job Number:	
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Organization	Vision Sales	Dept #	728	Location:	Houston
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General Position Description:

Responsible for selling the company's prepaid bankcard product over the phone.

Major Responsibilities - Essential Functions

Answer inbound customer calls;
Sell prepaid bankcard products;
Accurately enter sales and customer information into the sales system;
Consistently meet established sales quotas.

Minimum Qualifications

(Education, Skills, Experience)

- Minimum of 6 months of inside Sales or telemarketing experience;
- Familiar with standard sales concepts, practices and procedures;
- Strong verbal communication skills;
- Able to communicate clearly and articulately over the phone;
- Good interpersonal skills;
- Good computer skills, able to work with multiple computer programs;
- Able to process a minimum of 10 calls per hour;
- Able to work from established sales scripts and adjust sales approach to meet the customer situation;
- Good listening skills.

Desired Qualifications

Bilingual language skills a plus
Prior payment industry sales experience